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Lecture 3:	
Cover Letters	
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Cover Letters	
What are three purposes of the cover letter?	
letter?	
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Application letters	
 What should application letters accomplish? 	
accomplish?	

Well Qualified • What strategy should you take in a	
cover letter if you're well qualified for the job?	
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Close, but no cigar	
What approach should you take in your cover letter when your general background matches the job, but your experience doesn't completely fit the	
job description?	
Neither fits	
And what should you do if neither your background nor your experience fits the job description?	
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Structure • How you should structure your cover letter?	
What two strategies should you follow in the closing of your cover letter?	
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Don'ts	
Name 4 don'ts in writing cover letters.	

Do's • Name at least 3 do's for writing cover letters.	
End of Outline	